

Case Study: Burness Paull & Nalytics

Burness Paull

“The amount of time which Nalytics has saved us in carrying out various tasks across the business is impressive, and in some cases revolutionary.”

**Sam Moore, Innovation Manager,
Burness Paull**

One of Scotland's leading law firms, Burness Paull, chose the Nalytics search and discovery platform to support them on their journey to becoming the most technology-forward Scottish law firm in the world.

With 500 staff and offices in Glasgow, Edinburgh and Aberdeen, in the last year the company has worked on over £42billion of deals in more than 60 jurisdictions.

Burness Paull identified a number of data challenges, including one from their Company Secretarial Team, which Nalytics was chosen to help with.

Sam Moore, Innovation Manager at Burness Paull explains:

“Burness Paull acts as Company Secretary for thousands of Scottish and UK corporate entities, so our Company Secretarial team regularly deals with enormous amounts of data in often quite old formats. Our team faced a particularly daunting task recently, in trying to identify and extract one specific data point from tens of thousands of historic Companies House forms.”

“We chose Nalytics to support this task, as it gave us the ability to search across our whole collection of documents simultaneously, and to pick out just the specific information we needed from each document, without needing to examine them one by one.”

Nalytics outputted the results into a simple spreadsheet, which listed each corporate entity's name and registration number, as well as who the relevant presenting agent had been according to the paperwork, without having to manually open any of the forms.

Using Nalytics, this information has been used to inform conversations with Burness Paull's clients, and to proactively assist them in complying with their corporate reporting obligations.

Key Benefits

- Precision-search across millions of documents in seconds
- Data discovery through AI techniques and data visualisations
- Improved efficiency of existing business processes through significant time savings
- More informed decision making through more proactive data management
- Intuitive and easy to use, minimal training required

Sam added:

"Nalytics has given us the flexibility we need to perform this particular data task with ease. To even have attempted this task manually would have been a frustrating and lengthy endeavour. Flexible and powerful data handling tools like Nalytics not only add efficiency and accuracy to existing processes, but in some cases, they enable us to carry out tasks that realistically you just couldn't do any other way."

Using the Solution's precision search and discovery functionality, Burness Paull also use Nalytics to quickly and easily search and access numerous data repositories simultaneously. The law firm can source content based on keywords or phrases, allowing them to find the right information exactly when they need it. They can also use Nalytics to automatically identify key terms across their data repositories without the need to explicitly search for them, thus garnering visibility of important information and supporting regulatory compliance.

"The amount of time which Nalytics has saved us in carrying out various tasks across the business is impressive, and in some cases revolutionary. We are now looking at some specific data challenges in the post GDPR-world, and identifying exciting new opportunities to use tools like Nalytics. We're looking forward to seeing what's next from them."

"We are always looking at how technology can add value to the service we provide. Burness Paull using Nalytics is consistent with our drive towards identifying and implementing legal technology solutions to deliver benefit for clients and improve the way we work and live. Nalytics has been a great solution for us in the projects we have worked on so far."

Callum Sinclair, Partner & Head of Technology, Burness Paull